

Devanshu Brahmhatt

Technical Product Manager | API Infrastructure, Privacy & Data Governance

San Francisco Bay Area | (614) 588-4051 | devanshu.vguj@gmail.com | Portfolio LinkedIn GitHub Scholar Writing

Summary

I turn complex AI systems into products enterprises can safely deploy. At Skyflow, I helped turn an early AI privacy capability into a **\$5M+ product line** processing **2TB+ of sensitive data monthly**, owning API design, **role-based access and governance**, reliability, usage economics, and enterprise deployment. Previously, I was a Rakuten engineer and Berkeley Lab quantum computing researcher, and I co-founded two AI products.

Experience

Skyflow Series B • \$100M raised Feb 2024–Present
Product Manager, AI Privacy & Data Governance Palo Alto, CA

Built Skyflow Detect 0-to-1 as AI PM: An enterprise data-control layer that detects and tokenizes sensitive data, applies policy-governed controls, and helps organizations use private data safely with models and agents.

- Owned product delivery for Detect’s largest launch, a nearly **\$2M global consulting engagement**, replacing hours of manual document sanitization with minutes of processing and scaling that customer’s production to **approximately 30,000 requests per hour**.
- Owned the **product-to-GTM bridge**: served as the technical voice for Sales and Solutions, ran CS enablement and weekly office hours, and turned field feedback into roadmap priorities, helping land and deploy Detect’s largest enterprise accounts.
- Built **the evaluation and release infrastructure** for Detect’s NER engine using annotated benchmarks, per-entity regression reports, and evidence-gated sign-off, so model upgrades shipped based on quantified F1 changes rather than unvalidated claims.
- Redesigned the V2 API surface, consolidating **11 endpoints into two core de-identification APIs**, and owned **governance requirements** across reusable configurations, vault-scoped permissions, Manager and Invoker roles, and policy-controlled re-identification.
- Scaled Detect to **2TB+ of sensitive enterprise data per month**, owning GPU capacity planning and API usage economics, including throughput benchmarks, rate limits, and the cost model used for customer commitments.

Lawrence Berkeley National Laboratory Jan 2023–Feb 2024
Researcher, Qubit Control Systems Berkeley, CA

- Identified calibration-data versioning as a research bottleneck and designed QubiCSV end to end, open-source infrastructure that helped scientists preserve calibration history, compare settings, reproduce experiments, and reuse prior results.
- Published **two papers**, including a **first-author paper in Scientific Reports**, reaching the **top 8% by Altmetric**, with **5,600+ accesses** and coverage in three languages.

Rakuten Nov 2020–Aug 2022
Software Engineer I India / Japan

- Built a synthetic test-data API that saved **10,000+ engineering hours** and developed Dialogflow-powered e-commerce chatbots for customer support across global markets.

Ventures

JobAuto.ai Mar 2025–Mar 2026
Co-Founder Remote

- Built computer-use browser agents with a **5-person team** that applied on users’ behalf, handling unfamiliar HTML, logins, sessions, document uploads, and multi-step job applications across Greenhouse, Workday, and Ashby, replacing **4 to 5 hours** of searching and form filling with one click.
- Reached **2,000+ users**, **\$5K MRR**, joined the **NVIDIA Inception Program**, and later sold the product assets to a B2B partner.

PaperTalk.io Apr 2023–Jan 2024
Co-Founder Remote

- Built a RAG research agent across **100M+ research papers** with grounded answers and citations, reaching **5,000+ users**.

Agent Systems (Personal)

FounderBuddy Built an **11-agent co-founder workflow** from **70 minutes of voice notes** using Claude Code for company research, product pressure-testing, customer and investor simulations, pitch development, and outreach.

Research-to-Publishing Pipeline Built a daily arXiv agent that ranks the **top three papers**, sends them to WhatsApp, and publishes human-approved ideas on LinkedIn and X through MCP.

Education

University of Texas at Arlington 2022–2024
M.S. in Computer Science; thesis research at Lawrence Berkeley National Laboratory

Dharmsinh Desai University 2017–2021
B.Tech in Information Technology

Core Strengths

Product API infrastructure • Enterprise privacy and data governance • Role-based access • Usage economics • Product-to-GTM
Technical GPU capacity planning • Model evaluation and release gating • Browser agents • RAG • MCP • Python • REST APIs
Leadership Cross-functional roadmap decisions • Customer discovery • Research collaboration • Team building